



**NEW MEXICO STATE UNIVERSITY**  
**BOARD OF REGENTS SPECIAL MEETING WORK SESSION**  
**July 31, 2017 8:00am-5:00pm August 1, 2017 8:00-11:15am**

University Center and Residence, NMSU Las Cruces Campus  
4501 Geothermal Drive, Las Cruces, New Mexico

**Dinner July 31, 2017 6:30-8:30pm at La Posta**

Note: No agenda, as no business is to be discussed.

**Regents of New Mexico State University**

Debra Hicks, Chair	Hobbs, New Mexico
Mike Cheney, Vice Chair	Las Cruces, New Mexico
Jerean Hutchinson, Secretary/Treasurer	Las Cruces, New Mexico
Amanda López Askin, Ph.D., Member	Las Cruces, New Mexico
Kari Mitchell, Member	Las Cruces, New Mexico

**University Officials**

Garrey Carruthers, Ph.D.	Chancellor and President
Daniel Howard, Ph.D.	Executive Vice President and Provost
Andrew Burke, Ph.D.	Senior Vice President
Liz Ellis, J.D.	General Counsel

**AGENDA**

**Monday, July 31, 2017 – DAY ONE**

- A. **Progress on Vision 2020 Six Pillars** **8:00am – 1:00pm**  
*Enrollment, Retention, Graduation, Placement, Research, and Giving*
1. **Enrollment** **8:00-9:30am**
    - a. Fall 2017 Enrollment Forecast
    - b. Marketing & Recruitment Planning and Evaluation
    - c. Scholarships, Financial Aid and Housing Grants
    - d. Tuition Policy
    - e. Online Education
    - f. Graduate Enrollment
  
  2. **Retention and Graduation** **9:30-10:15am**
    - a. Historical Trends with Demographic Breakdown
    - b. Retention Targets and Projected Trends
    - c. Centralized Advising

*Break 10:15-10:30am*

- 3. **Placement and Research** **10:30-11:00am**
  - a. Experiential Learning
  - b. Career Placement
  - c. Funded Research Trends

- 4. **Giving – Fundraising and Revenue Generation** **11:00-12:45pm**
  - a. Foundation Update
  - b. Capital Campaign Update
  - c. Athletics

**Working Lunch 11:30-12:45pm**

*Break 12:45-1:00pm*

- B. **Workforce and Productivity** **1:00-2:45pm**
  - 1. Transforming Update
  - 2. Target Workload Levels
  - 3. Productivity Analysis
  - 4. Organization for the Future

*Break 2:45-3:00pm*

- C. **Strategic Budgeting** **3:00-5:00pm**
  - 1. Expenditure Reduction Measures Aligned to Approved Outcomes
  - 2. Tuition Revenue Forecast
  - 3. Revenue Opportunities
  - 4. Strategic Investments

**Tuesday, August 1, 2017 – DAY TWO**

**Resumption of Work Session 8:00 – 11:15am**

- D. **Board Operations** **8:00-10:00am**
  - 1. Policy, NMDA, By-Laws
  - 2. BOR Committees
  - 3. Budget, Meetings, Events and Travel

- E. **Succession Planning** **10:00-11:15am**